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2020 Trade Show Schedule



NEED ADATE?

Hershey, PA

New Orleans

Atlantic City, NJ

5/3-5/6

5/4-5/7

11/17-11/19

PA State Assn. of Townships

NJ State League of Municipalities

Waste Expo

We do! Help us with on-time

J&J's production schedule is created based on the chassis arrival date provided by customers at the time of order.

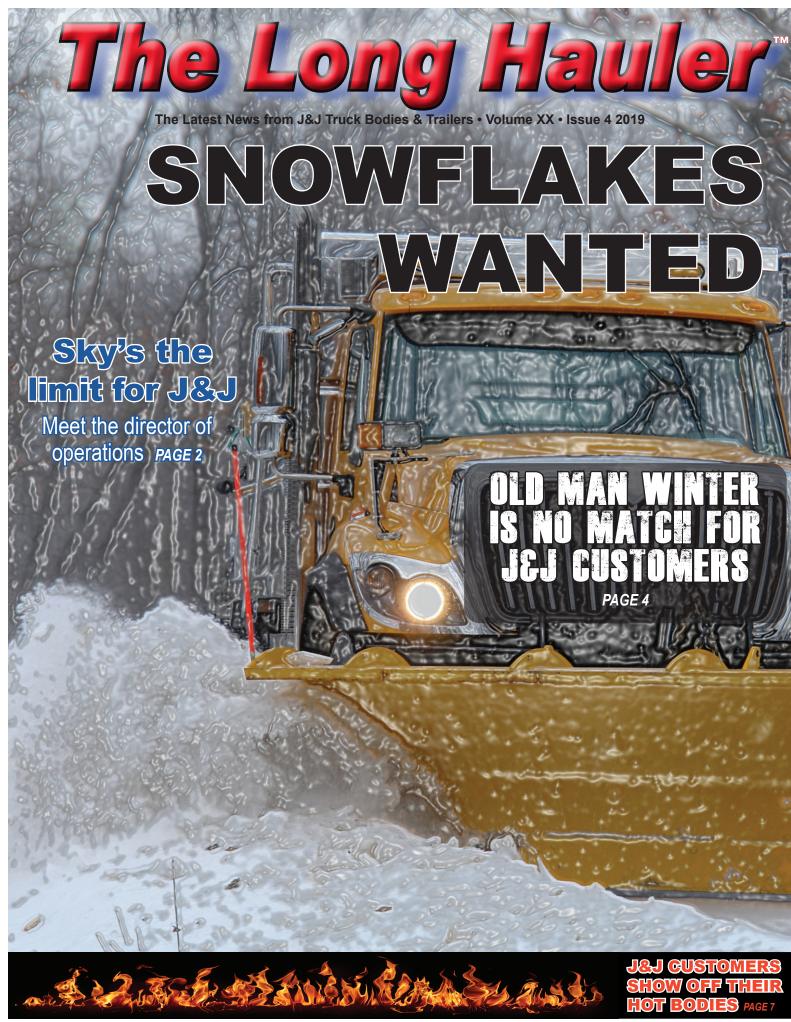
Incorrect chassis arrival dates can cause major scheduling problems if not communicated in a timely fashion. If there is the potential for a delay, please let your sales representative know with as much advance notice as possible.

J&J has made on-time delivery a top priority. As always, we thank you for your business.



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GREENSBURG, PA PERMIT NO. 88



THE SKY'S THE LIMIT

New director of operations sees bright days ahead for Truck Bodies & Trailers



ince Michael Smitley joined J&J
Truck Bodies & Trailers as director of operations in October one word has come up again and again: quality.

That's the top comment that he sees on customer surveys regarding J&J equipment.

"What you see across the board is the comments about the quality," Smitley said. "The one thing that we could improve on is our on-time delivery."

That's where Smitley comes into the picture. He has 28 years of experience managing production, mostly in welding and fabrication, but he has worked in some other industries as well. He's

already helped J&J in that area, as lead time has decreased thanks to a system that emphasizes better communication between departments including purchasing, sales, production. Smitley also wants to stress quality control measures throughout the production process so that any issues can be resolved prior to advancement to the next stage of development. The Wolf Robot welder in the truck body shop is also key to being more efficient, according to Smitley. He's looking to expand the number of tasks that it can perform as well as increasing the number of hours that it operates per day.

Smitley has been impressed with the

workforce in place at J&J, noting that a number of shop employees have called J&J home for a decade or more. Those veteran employees have helped instill a sense of pride in their younger peers.

"Quality and J&J goes together.
That's already instilled in the newer people by the ones who have been here for 15 or 20 years," he said. "I think everybody in the industry knows that our reputation is for quality, being a leader in the industry. If I can hold up my end on the production side and keep our schedule where it needs to be, I think those two things will be a good combination for us. Pretty good days ahead."









We asked users to submit photos of their J&J bodies via social media, and the response was phenomenal! Here are just a few of the dozens of photos that we received in less than 24 hours. We're sending a gift card to each of the users whose trucks appear here as a thank you.















The number of females involved in the transportation industry continues to grow, as evidenced by the recent Women in Trucking Accelerate! Conference & Expo in Dallas, Texas. J&J Sales Administrator Leigh Snyder and Order Processing Supervisor Samantha Zellem were among the 1,100 women who attended the event, which works to elevate the issue of gender diversity, develop women leaders, and explore how to leverage a diverse workforce for company succeess and engage and retain more femails in the industry.



Leigh Snyder (left) and Samantha Zellem pose for a photo at the conference. Both said that one of their favorite parts of the trip was the chance to tour the Peterbilt plant.







